

Dr.Ir.Urip Sedyowidodo, MM, IPM.

Qualified Executive Coach/Mentor with extensive background in advanced management processes. Utilizes superior communication skills to build meaningful, trusting relationships that exceed client demands. Highly skilled Entrepreneurial Leader with outstanding team leadership abilities to meet targets consistently.

CONTACT

Jakarta Selatan, DKI Jakarta 12920

0816824168

uripsewid@gmail.com

SKILLS

- Executives support
- Curriculum development
- Seminar management
- Manager performance evaluation
- Academic publication
- Tutorial planning
- Research papers
- Entrepreneurship expertise
- Discussion facilitation
- Program development and management

CERTIFICATIONS

- Executive Coach Certified
- Behavioral Analyst Certified
- Hypnotherapist Certified
- Hand-Writing Analyst Certified

EXPERIENCES

Lecturer & Entrepreneurial Leadership Coach
Universitas Bakrie - DKI Jakarta, Indonesia
05/2010 - Current

- Conducted strategic planning sessions with clients to help them develop short-term and long-term goals and used innovative techniques to achieve success.
- Kept clients accountable and motivated by demonstrating growth and providing alternative solutions to achieve success.
- Provided one-on-one coaching sessions with clients to attain business goals, offering education for new skills and measuring accountability.
    - Coach & Advisory Programs for Minesteries : Kemendes, Kemenaker, Kemenpar, Kemen UMKM, Kementerian PPPA

Director
PT BSM - DKI Jakarta, Indonesia
01/2004 - Current

- **Advisory programs for SOEs**: RNI, SHS, Bank Mandiri, TELKOM, Gapura Angkasa, Perikanan Samudera
    - Worked collaboratively with clients to deliver faultless experiences from project mobilization to delivery.
- Carried out diligent readiness assessments ahead of strategic operational change implementation.
- Demonstrated expertise in change management strategy, visioning and developing process, structure and behavior.

Director
Bakrie Learning Centre - DKI Jakarta, Indonesia
10/2007 - 05/2010

- Blended business's goals, mission and values with learning development initiatives to deliver high-quality training to employees.
- Defined HR training and development objectives to help teams deliver consistent training across organization.
- Evaluated learning outcomes against business needs and implemented plans aligned with objectives.

Top Executive for several group of companies
INDOSAT, ASTRA, SONY INDO, ROYAL SUN INS, CERES - DKI Jakarta, Indonesia
05/1986 - 09/2007

- Leveraged network to secure new clients and partnership opportunities.
- Determined performance goals, providing crucial feedback on methods to reach milestones.
- Directed policy decision-making and strategy development.

EDUCATION

2018
Doctor of Philosophy Strategic Management
UNPAD - Bandung

- S3 Graduate
- Member of Doctor in Business Union
- Dissertation in Entrepreneurial Leadership implementation in 118 SOEs/ BUMN (Badan Usaha Milik Negara) Republic of Indonesia.

2005
Master of Business Administration Entrepreneurship
UNPAD - Bandung

- S2 Graduate
- Member of Indonesia Lecturer Association
- Member of IRMLA (Indonesia Research Methodology Lecturer Association)

1985
Undergraduate of System Engineering
ITB - Bandung

- S1 Graduate
- Member of International Electronic and Electric Engineers Union
- Member of System Dynamic Indonesia Association

PUBLICATIONS & BOOKS

- **"**Analisa Perilaku inovatif Terhadap Kinerja SDM dengan Pendekatan HR Scorecard", Quality (Jurnal Manajemen dan Akuntansi untuk meningkatkan Kualitas SDM), Vol. IV, No. 16, Oktober 2014, ISSN 2087-0000.

- "Entrepreneurial Leadership Roles In Promoting Entrepreneurship, Team Creativity, And New Venture Performance In Indonesian's SME Start-Ups", Global Advanced Research Conference on Management and Business Studies (Garcombs) 2015.

- "Entrepreneurial Orientation and Business Performance: The Mediating Role of Organizational Learning and Innovation in State Owned Enterprise (SOE) in Indonesia", 1st International Conference on"Interdisciplinary Academic Research and Innovation (IARI-November 23-24,2016)" at Bandung, Indonesia, published with ISBN (978-969-9948-78-7), 2016.

- "Strategy for Increasing Performance through Organizational Learning and Innovation in State Owned Enterprise (SOE) in Indonesia", The Second International Research Conference on Management and Business (2nd IRCMB), July 29th, 2017, Bandung, published with ISSN 2053-3131

- "Sem analysis of innovative behavior influence towards human resource performance", RJOAS, 9(81), September 2018, DOI https://doi.org/10.18551/rjoas.2018-09.14

- "Branding your employee through collaboration of human resource management and internal corporate communication", 27th EBES Conference, Bali, Jan.2019

- **BOOKS:**
- Your Employee is Your Company Branding, UBPress, Jakarta, 2019

- *Orientasi Kewirausahaan untuk Pencapaian Kinerja Badan Usaha Milik Negara*. Edited by Sunyoto, Danang, Eureka Media Aksara, 2023., ISBN: 978-623-487-995-7, https://repository.penerbiteureka.com/id/publications/560725/orientasi-kewirausahaan-untuk-pencapaian-kinerja-badan-usaha-milik-negara

- MANAJEMEN SUMBER DAYA MANUSIA: Berbasis Teknologi, Menuju Ekosistem Hijau dan SDGs*, #Penerbit: **Universitas Bakrie Press, 2024**, **ISBN** 978-602-7989-67-2, https://ubakriepress.bakrie.ac.id/buku-ajar-management-sumber-daya-manusia,

- "MEMBANGUN DESA INDONESIA", ISBN :978-623-516-356-7, Penerbit EUREKA MEDIA AKSARA, SEPTEMBER 2024 ANGGOTA IKAPI JAWA TENGAH NO. 225/JTE/2021, https://repository.penerbiteureka.com/publications/583412/membangun-desa-indonesia

- **"Manajemen Optimalisasi Peran BUMN Republik Indonesia",** Penerbit: Universitas Bakrie Press, 15 Oktober 2024, ISBN: 978-602-7989-65-8, https://ubakriepress.bakrie.ac.id/buku-bumn

- *Kewirausahaan Berbasis Digital, Green Ecosystem, dan SDGs*, Penerbit: Eureka Media Aksara, 13 Januari 2025, ISBN: 978-634-221-059-8, https://repository.penerbiteureka.com/publications/590121/kewirausahaan-berbasis-digital-green-ecosystem-dan-sdgs

ORGANIZATIONS

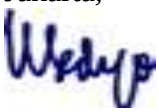
2016 - Present
Asosiasi Mentor - Indonesia
- Master Trainer Desa Wisata – Kemenparekraf
- Executive Coach – Rumah Siap Kerja

2010 - Present
Asosiasi Dosen - Indonesia
- ADI
- IRMLA

2000 - Present
APINDO (Asosiasi Pengusaha Indonesia) - Indonesia
- Dewan Pimpinan Nasional, Deputy Ketua, Organisasi & Kelembagaan
- Member of Doctor in Business Union
- Dissertation in Entrepreneurial Leadership implementation in 118 BUMN (Badan Usaha Milik Negara) Republic of Indonesia.

1996 - Present
Asosiasi HR - Indonesia
- HRI
- LHC
- HRR

Jakarta,



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